

Serious Counter Proposal Letter for Contract Negotiation

Subject: Counter Proposal on Contract Terms

Dear [Recipient's Name],

This letter serves as a formal response to your proposed contract terms. While we agree with the general framework, we believe certain modifications are necessary to ensure sustainability and fairness.

We propose revising the payment schedule to a 45-day term instead of 30 days. Additionally, the penalty clause for delayed performance should be reduced from 10% to 5% to reflect reasonable risk-sharing. Finally, we request inclusion of a termination clause with a 60-day notice period.

We consider these adjustments crucial for protecting both parties' interests. We welcome further discussion and are committed to finding an agreement that benefits us both.

Respectfully,

[Your Name]

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