

Professional Commercial MTA Negotiation Email

Subject: Commercial Material Transfer Agreement - [Company Name]

Dear [Recipient],

[Company Name] is interested in obtaining [material/technology] under a Material Transfer Agreement for commercial evaluation and potential product development.

We understand that commercial use requires different terms than academic research. Our intended use includes [specific commercial applications] with potential market applications in [industry/field].

We are prepared to discuss appropriate compensation, milestone payments, and royalty structures.

Our team includes [relevant expertise] and we have successfully commercialized similar technologies in the past. We are committed to maintaining confidentiality and proper handling of proprietary materials.

We would appreciate scheduling a discussion to review terms and explore a mutually beneficial arrangement. Please let us know your availability for a call or meeting.

Best regards,

[Your Name]

[Title]

[Company]

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