Skills mismatch rejection message

Subject: Proposal Review Results - [RFP Number]

Dear [Vendor Representative],

We want to express our gratitude for your interest in our [project type] and for taking the time to

submit a comprehensive proposal.

After careful evaluation by our technical review committee, we have determined that while your

organization possesses many valuable strengths, the specific expertise required for this particular

project falls outside your core competencies. Our requirements demand specialized experience in

[specific area], which was not adequately addressed in your proposal.

This decision allows us to select a vendor whose capabilities most closely match our unique project

requirements. We encourage you to continue pursuing opportunities that better leverage your

established strengths and expertise.

We maintain an active vendor database and will certainly consider your organization for future

opportunities that align more closely with your service offerings.

Thank you again for your professional approach and interest in working with us.

Warm regards,

[Your Name]

[Title]

[Contact Details]

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